

1 BILL NO. S-88-08-28

2 SPECIAL ORDINANCE NO. S-129-88

3 AN ORDINANCE approving the awarding of
4 Reference #849 by the City of Fort
5 Wayne, Indiana, by and through its
6 Department of Purchasing and Datamatic
and Omni Micro for the Meter Reading
Department.

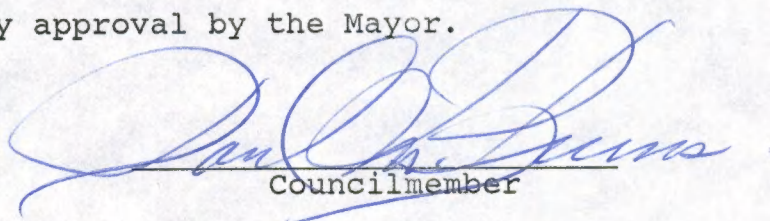
7 NOW, THEREFORE, BE IT ORDAINED BY THE COMMON COUNCIL OF
8 THE CITY OF FORT WAYNE, INDIANA;

9 SECTION 1. That Reference #849 between the City of
10 Fort Wayne, by and through its Department of Purchasing and
11 Datamatic and Omni Micro for the Meter Reading Department,
12 respectfully for:

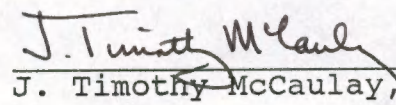
13 the purchase and installation of hand
14 held meter reading device, personal
computer, printer and related software
for the Meter Reading Department;

15 involving a total cost of Forty-Five Thousand Six Hundred
16 Eighty-Nine and 01/100 Dollars (\$45,689.01+/-), - (Datamatic
17 - \$42,548.36; Omni Micro - \$3,140.35), all as more
18 particularly set forth in said Reference #849 which is on
19 file in the Office of the Department of Purchasing, and is
20 by reference incorporated herein, made a part hereof, and is
21 hereby in all things ratified, confirmed and approved.

22 SECTION 2. That this Ordinance shall be in full force
23 and effect from and after its passage and any and all
24 necessary approval by the Mayor.

25 
26 Councilmember

27 APPROVED AS TO FORM
28 AND LEGALITY

29 
30 J. Timothy McCaulay, City Attorney
31
32

REFERENCE NO. 849
 METER READING DEPT.
 METER READING DEVICE

DESCRIPTION	DATAMATIC	RADIX	ROCKWELL
SYSTEM HARDWARE	\$32,960.00	\$35,592.00	\$44,450.00
SYSTEM SOFTWARE	\$3,185.00	\$4,000.00	\$2,300.00
TRAINING	\$2,500.00	\$4,500.00	INCLUDED
SHIP/INSTALLATION	INCLUDED	\$130.00	N/C
OTHER COST, IF ANY	INCLUDED	\$50.00	NONE
SYST HARDWARE MAINT.	\$3,559.68	\$4,776.00	\$4,680.00
SYST SOFTWARE MAINT.	\$343.98	\$1,200.00	\$200.00
TOTAL:	\$42,548.66	\$50,248.00	\$51,630.00

DESCRIPTION	OMNI MICRO	COMPUTERLAND	IBM	DATAMATIC
PERSONAL COMP, PRINTER AND RELATED SOFTWARE	\$3,140.35	\$3,380.00	\$3,130.00	\$6,075.00
DELIVERY TIME	3 WEEKS	NOT STATED	2 MONTHS	NOT STATED

Read the first time in full and on motion by Burns, seconded by Talarico, and duly adopted, read the second time by title and referred to the Committee on City Utilities (and the City Plan Commission for recommendation) and Public Hearing to be held after due legal notice, at the Council Conference Room 128, City-County Building, Fort Wayne, Indiana, on _____, 19____, the _____ day of _____, at _____ o'clock _____ M., E.S.T.

DATED: 8-9-88

Sandra E. Kennedy
SANDRA E. KENNEDY, CITY CLERK

Read the third time in full and on motion by Burns, seconded by Talarico, and duly adopted, placed on its passage. PASSED ~~LOST~~ by the following vote:

	<u>AYES</u>	<u>NAYS</u>	<u>ABSTAINED</u>	<u>ABSENT</u>
<u>TOTAL VOTES</u>	<u>9</u>	<u> </u>	<u> </u>	<u> </u>
<u>BRADBURY</u>	<u>✓</u>	<u> </u>	<u> </u>	<u> </u>
<u>BURNS</u>	<u>✓</u>	<u> </u>	<u> </u>	<u> </u>
<u>GiaQUINTA</u>	<u>✓</u>	<u> </u>	<u> </u>	<u> </u>
<u>HENRY</u>	<u>✓</u>	<u> </u>	<u> </u>	<u> </u>
<u>LONG</u>	<u>✓</u>	<u> </u>	<u> </u>	<u> </u>
<u>REDD</u>	<u>✓</u>	<u> </u>	<u> </u>	<u> </u>
<u>SCHMIDT</u>	<u>✓</u>	<u> </u>	<u> </u>	<u> </u>
<u>STIER</u>	<u>✓</u>	<u> </u>	<u> </u>	<u> </u>
<u>TALARICO</u>	<u>✓</u>	<u> </u>	<u> </u>	<u> </u>

DATED: 8-23-88

Sandra E. Kennedy
SANDRA E. KENNEDY, CITY CLERK

Passed and adopted by the Common Council of the City of Fort Wayne, Indiana, as (ANNEXATION) (APPROPRIATION) (GENERAL)

(SPECIAL) (ZONING MAP) ORDINANCE RESOLUTION NO. D-129-88

on the 23rd day of August, 19 88,

Sandra E. Kennedy ATTEST
SANDRA E. KENNEDY, CITY CLERK

SEAL
Thomas E. Henry
PRESIDING OFFICER

Presented by me to the Mayor of the City of Fort Wayne, Indiana, on the 24th day of August, 19 88, at the hour of 1:30 o'clock P. M., E.S.T.

Sandra E. Kennedy
SANDRA E. KENNEDY, CITY CLERK

Approved and signed by me this 25th day of August, 19 88, at the hour of 10:30 o'clock A. M., E.S.T.

Paul Helmke
PAUL HELMKE, MAYOR

member purchased 14 12 readers
service
monthly 1 yr.

1 BILL NO. S-88-08-20

2 SPECIAL ORDINANCE NO. S-_____

3 AN ORDINANCE approving the awarding of
4 Reference #849 by the City of Fort
5 Wayne, Indiana, by and through its
6 Department of Purchasing and Datamatic
and Omni Micro for the Meter Reading
Department.

7 NOW, THEREFORE, BE IT ORDAINED BY THE COMMON COUNCIL OF
8 THE CITY OF FORT WAYNE, INDIANA;

9 SECTION 1. That Reference #849 between the City of
10 Fort Wayne, by and through its Department of Purchasing and
11 Datamatic and Omni Micro for the Meter Reading Department,
respectfully for:

12 the purchase and installation of hand
13 held meter reading device, personal
14 computer, printer and related software
for the Meter Reading Department;

15 involving a total cost of Forty-Five Thousand Six Hundred
16 Eighty-Nine and 01/100 Dollars (\$45,689.01+/-), - (Datamatic
17 - \$42,548.36; Omni Micro - \$3,140.35), all as more
18 particularly set forth in said Reference #849 which is on
19 file in the Office of the Department of Purchasing, and is
20 by reference incorporated herein, made a part hereof, and is
21 hereby in all things ratified, confirmed and approved.

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23 and effect from and after its passage and any and all
24 necessary approval by the Mayor.

25 _____
26 Councilmember

27 APPROVED AS TO FORM
28 AND LEGALITY

29 *J. Timothy McCaulay*
30 J. Timothy McCaulay, City Attorney
31
32

69,000

DIGEST SHEET

TITLE OF ORDINANCE: Special

DEPARTMENT REQUESTING ORDINANCE: Purchasing

SYNOPSIS OF ORDINANCE: An ordinance approving the award of Reference No. 849 with respect to the purchase and installation of hand held meter reading device, personal computer, printer and related software for the Meter Reading Department. The costs reflect the lowest and most responsible of six (6) bidders.

EFFECT OF PASSAGE: Award of this passage will allow the Department to read more meters for better accountability due to time stamping.

EFFECT OF NON-PASSAGE: Forego cost savings after equipment purchase of \$2800.00/month. (16 month payback)

MONEY INVOLVED:	Datamatic	\$42548.66
	Omni Micro	\$ 3140.35

SOURCE OF FUNDING: Customer Relations/Meter Reading
Master Lease Funds

REFERENCE NO. 849
 METER READING DEPT.
 METER READING DEVICE

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OTHER COST, IF ANY	INCLUDED	\$50.00	NONE
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INVITATION TO BID
DEPARTMENT OF PURCHASING
CITY OF FORT WAYNE, ALLEN COUNTY, INDIANA
ONE MAIN STREET-ROOM 350
PHONE 219-427-1101

BID OPENING DATE 7-14-88 @ 11:00 AM BID REFERENCE # 849

BIDS SHOULD BE DELIVERED TO DEPARTMENT OF PURCHASING, ROOM 350,
CITY-COUNTY BUILDING UP TO 11:00 AM, ON OR BEFORE
OPENING DATE.

SEALED BIDS WILL BE OPENED PUBLICLY AT 11:01 AM IN THE
BOARD OF WORKS AND SAFETY CONFERENCE ROOM ON THE THIRD FLOOR OF
THE CITY-COUNTY BUILDING. "NO LATE BIDS WILL BE ACCEPTED AFTER
11:00 AM FOR ANY REASON WHATSOEVER."

THIS INVITATION FOR BID IS FOR METER READING HAND HELD DEVICES

AND REQUESTED BY CITY UTILITIES METER READING DEPT

PLEASE RETURN THIS FORM AND/OR ANY OF THE OTHER FORMS AS REQUEST-
ED AND HI-LIGHTED ON THE SHEET OF CONTENTS WITH YOUR SEALED BID.

THIS BID REQUIRES A X 5% BID BOND OF ALL BIDDERS.
THIS BID REQUIRES A 100% PERFORMANCE BOND OF SUCESSFUL
BIDDER(S).

PROMPT PAYMENT DISCOUNTS WILL BE ALLOWED AS FOLLOWS: Net %
IF PAID WITHIN 30 DAYS.

THE CITY OF FORT WAYNE IS EXEMPT FROM FEDERAL EXCISE AND INDIANA
STATE SALES TAX. THE CITY'S INDIANA SALES TAX EXEMPTION CERTIFI-
CATE NUMBER IS 356-001-255 0013, PRICES SHOULD NOT INCLUDE THESE
TAXES.

THE EXECUTION HEREOF BY THE BIDDER IS ACCEPTANCE OF ALL TERMS
AND CONDITIONS HEREIN AND IN THAT REGARD THE BIDDER AGREES TO BE
BOUND BY SAME AND BE BOUND TO THE AMOUNT OF HIS/HER BID FOR A
PERIOD OF NINETY (90) DAYS.

FIRM NAME Rockwell International Corp.
STREET ADDRESS 1996 University Lane
CITY Lisle, Illinois 60532
BY Kim E. Foster PHONE 312/
REPRESENTATIVE SIGNATURE 852-0026
Kim E. Foster
Electronic Services Manager

SCHEDULE

The contractor agrees to furnish at his/her/its own cost all labor, insurance, materials, equipment, and power for the complete performance of the projects.

All work will be performed in accordance with: the IFB, this contract and the applicable plans, specifications, and drawings for a TOTAL PRICE \$ 55,696.46. (if unit prices are applicable, the contractor agrees to perform for those unit prices as set forth in the Schedule of Unit Prices attached hereto.) The supplies shall be delivered as follows:

45 Days ARO

☐ Liquidated Damages Provision This clause will be applicable to this contract if the box contains a checkmark or an "X", or if required in specifications.

LIQUIDATED DAMAGES IN TIME OF PERFORMANCE

Actual damages for delays in completion are impossible to determine. Accordingly and as part of the consideration to enter into this transaction, the contractor agrees to be liable for also to pay to the City of Fort Wayne the sum of \$ a day as liquidated damages for each calendar day of delay past the stipulated date of completion as shown on the Request for Quotation, Contract or Purchase Order; Whichever may apply. This payment shall not limit the City's right to collect other damages.

Any claim for an extension of the date of completion shall be based on a written notice/request delivered to the owner within 5 days of the occurrence of the event giving rise/to the claim.

Time of completion may only be altered by written approval from the owner.

It is hereby agreed by and between the City of Fort Wayne and contractor that time is of essence of this agreement and the contractor agrees that it will complete the project as herein that it is a business and governmental necessity that the project be completed by this date. The parties agree that in the event the project is not completed by this date that it will be difficult or impossible to make an accurate

Measurement & Flow Control Division
Rockwell International Corporation
1996 University Lane
Lisle, Illinois 60532



**Rockwell
International**

(312) 852-0026

SECTION 1 - REFERENCE STATEMENT

The Rockwell TouchRead System is a method to more accurately read meters than any system on the market. It is also designed to be an intermediate step to Automatic Meter Reading which is being actively marketed in your respective state. The System offers a utility absolute reliability in collecting accurate water meter readings with the use of our Electronic Communication Register (ECR) which electronically reads the register on the meter. This method of reading water meters has proven 99.5% reliability from meter reading to the bill. This same register which is interrogated with the meter reading devices you are bidding, is also directly adaptable to the electronics which send the meter readings over telephone lines.

Rockwell International has been actively selling this equipment for four years and has over 330 accounts converting their systems to the TouchRead System. I have enclosed a copy of our customer list which covers the Mid-Continent Marketing Area. Our interrogation equipment can be used as a manual input device while ECR Meters are being installed. Rockwell has also been active in sales of Automatic Meter Reading Systems in the U.S. These systems are the next level of reading utility meters. We believe that this type of meter reading system needs to be evaluated.

Along with the enclosed customer list, the following three utilities are of similar size to your system. Please feel free to contact them as references.

High Point, North Carolina
(Water and Electric)
Linwood O'Neal or Rick Austin
919/887-2511

St. Louis, Missouri
(Water Only)
Bob Bornefeld
314/771-4882

Lansing Board of Water & Light
Bob Shumway - 517/371-6480
Ellen Gail - 517/371-6000



Rockwell
International

SECTION 2.0 - HARDWARE AND SOFTWARE

2.1 - SYSTEM HARDWARE

- A. We are furnishing to the City, in compliance to your specifications, the following material:

IBM Personal System II Model 50 with 3-1/2" 1.44
Megabyte Disk Drive
20 Megabyte Hard Disk
Serial Port
Parallel Port
Monochrome Monitor
OKI Data 320 Printer
DOS 3.3
3270 Emulation and Software

Note: The computer will be directly connected to the IBM 4381 mainframe. The City will be responsible for putting cable from 4381 to P.C. location.

- B. We are bidding twelve (12) Solid State Interrogators that meet all your criteria except we do not have an alpha keypad. We purposely designed away from a complex keypad. The operator should not be confused by multiple function keys. The operator has all functions available through software configuration. In all of our accounts that are using our reading devices, not one has commented that an alpha keypad was necessary. Our interrogator is used most efficiently with a belt/shoulder strap which gives the operator a "hands free" operation in lieu of carrying the route book in their hand.

2.2 - SYSTEM SOFTWARE

A. Communications Software:

We are not quoting on the modifications to your existing billing system. We will work closely with them to make sure the modifications are correct.

B. Hand-Held Device Software:

We are quoting the Rockwell Meter Management System Software which controls the interrogators. It gives the SSI the capacity of up to 1,000 accounts depending on how much route information is in each record. The free form is not necessary with the batch files in the software. The complete draining of our ni-cad battery system is not needed with the style of our batteries. They are trickle charged and will still give an 8-hour service at the 30° below zero temperature.



Rockwell
International

C. Management Reports

There are twelve (12) available reports which are controlled from the software. These can be sorted by a variety of fields depending on which department requires the information. I have enclosed a copy for your review.

2.3 - OPERATION

The cycle of communication between the interrogators transfers data at 9600 baud. The time of transfer is dependent on file size. The operation between P.C. and mainframe is included in the bid.

2.4 - TRAINING

A 2-Day Start-Up and Training is already included in the RMMS price. If any additional training is needed, that will be handled by our area support person. The training includes time with the data processing people and meter readers. Our training staff also goes in the field with your meter readers for hands on experience.

2.5 - MAINTENANCE

We have included a comprehensive program that covers the maintenance of our equipment. I believe you will find it very reasonable and complete. We have now added an additional feature to the TouchRead Equipment Maintenance Program. This feature says if the equipment is not returned during the one year renewable contract, you will receive a 40% rebate to be applied to the next year's contract. This rebate is applied on a unit by unit basis.

The telephone support network which we have available is not billed to customers regardless of how often it is used. We also have a support person located in our Chicago Office for any additional support required.

WARRANTY FORM

All new hardware should be the latest model of its kind, currently in production, and the system proposed should be set up and operational in a working environment. All hardware must carry a minimum one year warranty, including parts and labor. This warranty period shall begin the day following delivery and acceptance by the user.

List Warranty Information below:

ITEM	Warranty Period
------	-----------------

The Warranty on all items is one (1) year from the date of acceptance by the Utility.

MAINTENANCE FORM

Since continuing system maintenance is an integral part of the proposed package, the vendor is requested to answer the following questions:

- A. Can your firm provide computer system maintenance by qualified personnel? The computer would be maintained by computer manufacturer, and the Rockwell equipment would be maintained by Rockwell.
- B. During what days and hours of the week?
- (1) Days: Monday through Friday
(2) Hours: 8:00am through 4:30pm
- C. What would be your normal response time to a maintenance call: 1 hours.
- D. The warranty shall include replacement of defective units while off-site repairs are being performed, or whenever on-site repairs will take more than two (2) working days to accomplish. We furnish loaners while repairs are being made.
- E. For non-warranty maintenance during the first year and after purchase, what is your approximate hourly rate? \$35.00 per hour.
- F. Do charges for non-warranty maintenance begin when your repairman leaves your shop? No
- G. If the answer is yes, where is your shop?
- H. In the event your firm discontinued business, list two support centers capable of providing full service:

1. Support Center: _____

Address: _____

Contact: _____

Phone Number: _____

2. Support Center: _____

Address: _____

Contact: _____

~~Phone Number:~~ _____

COST QUOTE FORM

City of Fort Wayne
City-County Building
One Main Street
Fort Wayne, Indiana 46802

To Who It May Concern:

The undersigned hereby certify that we have read the above requirements and specifications, thoroughly understand the same, and propose the following to meet or exceed the specifications.

ITEM	BID	Annual Maintenance (Maintenance, if offered)
System Hardware (3.1)	\$ 44,450.00	\$ 4,680.00 per year (for 12 Units)
System Software (3.2)	\$ 2,300.00	\$ 200.00 per year
Personal Computers	\$ 4,066.46	\$
Training (3.4)	\$ Included Above	\$
Maintenance (3.5)	\$ 4,880.00 per year	\$
Shipping/Installation	\$ No Charge	\$
Other Cost (if any)	\$ None	\$

Total price for complete hand-held meter reading device system installed and ready to use:

BID \$ 55,696.46

The price quotes are valid for 90 days and represent the full costs for the delivery, installation and maintenance of the system as proposed.

Firm Name: Rockwell International Corporation

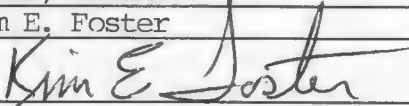
Phone Number: 312/852-0026

Address: 1996 University Lane

City: Lisle, Illinois

By: Kim E. Foster

Zip Code: 60532

Signature: 

Title: Electronic Services Manager



**Rockwell
International**

QUANTITY	UNIT	DESCRIPTION	UNIT PRICE	AMOUNT
12	Model #2001	Solid State Interrogator	\$3,300.00	\$39,600.00
1	Model #2005	Master Downloading Rack	\$ 450.00	\$ 450.00
10	Model #2006	Auxiliary Rack	\$ 400.00	\$ 4,000.00
1	Model #2007	Terminus Rack	\$ 400.00	\$ 400.00
1	RMMS	Rockwell Meter Management System Software	\$2,300.00	\$ 2,300.00
IBM Personal System II Model 50*				
20 Megabyte Hard Disk*				
Serial Port*				
Parallel Port*				
Monochrome Monitor*				
OKI Data 320 Printer*				
DOS 3.3*				
3270 Emulation and Software*				*\$ 4,066.46
12	Maintenance	Solid State Interrogator	\$ 325.00	\$ 3,900.00
12	Maintenance	Downloading Rack	\$ 65.00	\$ 780.00
1	Maintenance	RMMS	\$ 200.00	\$ 200.00

MBE/WBE COMMITMENT FORM

THE FOLLOWING IS THE UNDERSIGNED'S COMMITMENT TO THE MBE/WBE GOALS OF THE CITY FOR WORK DONE PURSUANT TO THIS CONTRACT:

- A. _____ The undersigned firm certifies that it is an MBE/WBE Contractor (cross out inapplicable provision).

For MBE specify percentage of minority ownership _____%.

For WBE specify percentage of women ownership _____%.

- B. _____ The undersigned certifies that they are a joint venture in which the following (MBE/WBE) firm _____ (cross out inapplicable provision) is a joint venture partner.

The MBE/WBE firm (cross out inapplicable provision), shall have _____% participation (employees) _____% participation (costs) in this project.

Specify the percentage of minority/women ownership in the MBE/WBE firm _____%. (Cross out inapplicable provision.)

- C. _____ The undersigned commits _____% of the total bid price as a subcontract to minority business enterprise participation. The MBE firms, which are proposed as subcontractors, are the following:

	NAME OF FIRM	ADDRESS	TYPE OF WORK
1.	_____	_____	_____
2.	_____	_____	_____
3.	_____	_____	_____

- D. _____ The undersigned commits _____% of the total bid price as a subcontract to women business enterprise participation. The WBE firms, which are proposed as subcontractors are the following:

	NAME OF FIRM	ADDRESS	TYPE OF WORK
1.	_____	_____	_____
2.	_____	_____	_____
3.	_____	_____	_____

E. Complete (1.) and (2.) below if participation goals of 7% MBE and 2% WBE have not been met.

1. My Company cannot meet the participation goals for the following reasons: _____

_____ We are supplying a product which does not require an

_____ outside contractor. _____

2. We have taken the following steps in an attempt to comply with these participation goals: _____

(Attach additional sheets as necessary.)

Contractor: _____

Contractor: _____

By: _____

By: _____

Its: _____

Its: _____

CERTIFICATION OF BIDDER/VENDOR

The undersigned, on behalf of Water Products Business Segment
of Rockwell International Measurement & Flow Control Division
Corporation, does hereby make the following representations
to the City of Fort Wayne, Indiana.

WHEREAS, it is acknowledged that the Common Council
of the City of Fort Wayne, Indiana, has passed an ordinance con-
demning the apartheid policies of the country of South Africa;

WHEREAS, Council's ordinance requires that all persons,
firms or corporations submitting bids to the City, for goods and
services, certify, as part of the bid, that such entity does not
support the policies of apartheid in South Africa.

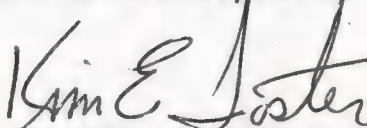
The undersigned states, on behalf of the Water Products
Business Segment of the Measurement & Flow Control Division of
Rockwell International Corp., that they

~~does~~ not support or endorse the policy of apartheid in South Africa.

IN WITNESS WHEREOF, this Certification has been signed
this 12th day of July, 1988.

Water Products Business Segment, MFC Div.
Rockwell International Corporation

(Name of Bidder/Vendor)



(Name and Title of Person Signing)

Kim E. Foster/Electronic Services Manager

5. If total minority employment is less than 20% give reasons why. (Do not include Females when you figure minority employment percentages.) _____

6. List minority recruitment sources: _____

7. Does your company anticipate an increase in employment this year? _____ Yes _____ No
Approximately how many? _____
8. What specific goals can you achieve for the employment of minorities during 1987-88?
- A. Officials and Managers _____ %
 - B. Professionals _____ %
 - C. Technicians _____ %
 - D. Sales Workers _____ %
 - E. Office and Clerical _____ %
 - F. Skilled Craftsmen _____ %
 - G. Other _____ %

9. WRITTEN STATEMENT OF COMPANY POLICY

It is the policy of _____ that Equal Employment Opportunity be afforded to all qualified persons without regard to race, sex, religion, color or national origin. In support of this policy _____ will not discriminate against any employee or applicant for employment because of race, religion, sex or national origin. The _____ will take affirmative action to insure that applicants are employed and that employees are treated during employment without regard to their race, religion, color, sex or national origin. Such action will include but not be limited to: recruitment, advertising or solicitation for employment hiring, placement, upgrading, transfer or demotion, selection for training including apprenticeship rates of pay or other forms of compensation, layoffs or termination.

Name of Company or Firm

Date

Signature of Highest Company Official

Name and Title of Signer (Please type or Print)

(Information Given By)

Name of Contractor or Supplier

(Person Fillin Out This Form And Date)

Address And Telephone Number

EEOC CATEGORY	EMPLOYEES BY RACE/ETHNICITY/SEX										HANDICAPPED EMPLOYEES										TOTAL EMPLOYEES				
	W					BLK					H					Other									
	M	F	M	F	(Designate)	M	F	M	F	(Designate)	M	F	M	F	(Designate)	M	F	(Designate)							
1.OFFICIAL & ADMINISTRATORS																									
2. PROFESSIONALS																									
3. TECHNICIANS																									
4.OPERATIVES																									
5. LABORER																									
6. OFFICE AND CLERICAL																									
7. SKILLED CRAFT WORKERS																									
8. SERVICE - MAINTENANCE WORKERS																									
9. SALES WORKERS																									
TOTALS																									
PERCENTAGES																									

Measurement & Flow Control Division
390 North Lexington Avenue
Pittsburgh, Pennsylvania 15208

(412) 247-3431



Rockwell
International

January 2, 1988

TO WHOM IT MAY CONCERN:

Every Rockwell International Facility develops on an annual basis a written Affirmative Action Plan that complies with Executive Order 11246. The purpose of the Affirmative Action Plan is to set minimum equal opportunity standards for the recruiting, hiring, promoting, and other personnel actions affecting minority and women, as well as veterans and handicapped individuals.

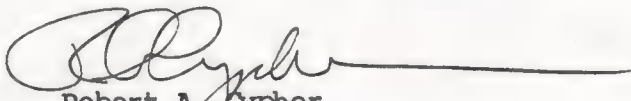
Acceptable Affirmative Action Plans must include an analysis of possible deficiency or underutilization of minorities and females. Goals and timetables must be set toward correcting such deficiencies or underutilization. Affirmative Action Programs will also include items which are appropriate to the nature of the community in which the Rockwell Facility operates such as; community improvements for assistance programs, fair housing programs, training programs, and any others designed for the purpose of promoting the concept of equal opportunity.

Our Affirmative Action Plans are large and it is not deemed cost effective to furnish a complete copy to every requestor. As a result, if there are any specific questions you may have concerning our Plan, please do not hesitate to ask.

Attached for your review, is a policy reflecting the Corporate posture towards EEO. As you will notice, it is signed by Mr. Robert Anderson, our Chief Executive Officer and Chairman of the Board of Directors. I feel this policy best represents the Corporate attitudes and objectives.

Sincerely,

ROCKWELL INTERNATIONAL


Robert A. Cypher
Director, Human Resources

/dlh

Corporate Policy



Rockwell International

No. 4

November 19, 1981

Replaces: September 15, 1976

Page 1 of 1

EQUAL EMPLOYMENT OPPORTUNITY

I. PURPOSE

To set forth the Corporation's policy governing equal employment and affirmative action.

II. APPLICABILITY

All organizational components of the Corporation, as defined in Corporate Directive A-01.

III. POLICY

It is the policy of the Corporation to employ, advance in employment, and otherwise treat all employees and applicants for employment without discrimination because of race, color, religion, sex, age, national origin, physical or mental handicap, or because the individual is a disabled or Vietnam-era veteran.

The Corporation will establish an Affirmative Action Program to promote the employment and advancement in employment of groups specifically identified by statute and regulation, including minorities, females, qualified handicapped individuals, qualified disabled veterans, and Vietnam-era veterans. It is the policy of the Corporation to make reasonable accommodation to the limitations of qualified handicapped individuals, qualified disabled veterans, and Vietnam-era veterans, taking into account business necessity and financial cost and expense.

The Corporation's policy of nondiscrimination and affirmative action applies to all levels of employment and all personnel practices, including but not limited to the following: recruitment, hiring, upgrading, demotion, forms of compensation including rates of pay, benefits, transfer, layoff and return from layoff, termination, and Corporation-sponsored training, apprenticeship, educational, social, and recreational programs.

IV. RESPONSIBILITIES

Each operating component of the Corporation will establish an Affirmative Action Program in accordance with guidelines established by the Vice President - Personnel, Corporate Offices.

The Vice President - Personnel will obtain periodic progress reports, conduct reviews of practices, programs, and results and make appropriate recommendations to Operations, Group, Division, and Corporate management. He will report the progress of the Affirmative Action Programs regularly to the Chairman of the Board and President & Chief Operating Officer.

The Vice President - Personnel is responsible for supervising implementation of and compliance with this Policy and for issuance of supplemental Directives and procedures, as required.

R. Anderson

QUARTERLY EEO REPORT Rockwell International

TEXARKANA, ARKANSAS

LOCATION OF FACILITY (CITY, STATE)

MEASUREMENT & FLOW CONTROL

DIVISION/GROUP/OPERATION

CORPORATE OFFICE USE ONLY

FOR QUARTER ENDING 3/31/88 (Date)

OCCUPATIONAL CATEGORY	TYPE	TOTAL EMPLOYEES	FEMALE EMPLOYEES*	MINORITY EMPLOYEES**
OFFICIALS & MANAGERS	A	36	2	2
PROFESSIONALS	B	8	1	0
TECHNICIANS	C	15	3	3
SALES WORKERS	D	0	0	0
OFFICE & CLERICAL	E	41	34	4
CRAFTSPERSONS	F	31	0	3
OPERATIVES	G	153	35	64
LABORERS	H	0	0	0
SERVICE WORKERS	I	0	0	0
TOTALS		284	75	76
PREPARED BY (NAME, TITLE): JOHN SILVEY PERSONNEL ADMINISTRATOR			COMNET: 434-8223	

Form 132-X-33 Rev 10/87

*INCLUDES FEMALES OF ALL RACES
**INCLUDES MINORITIES OF BOTH SEXES

	Type	MALE				FEMALE			
		B	SP	API	AI/AN	B	SP	API	AI/AN
O&M	A	2	0	0	0	0	0	0	0
PROF.	B	0	0	0	0	0	0	0	0
TECH.	C	3	0	0	0	0	0	0	0
S&W	D	0	0	0	0	0	0	0	0
O&C	E	0	0	0	0	0	0	0	0
CRAFT	F	3	0	0	0	2	0	0	2
OPR.	G	49	0	0	0	0	0	0	0
LAB/S.W.	H	0	0	0	0	12	0	0	0
		0	0	0	0	0	0	0	0
TOTALS		57	0	0	0	14	0	0	2

03/30/88
ROCKWELL INTERNATIONAL
UNION TOWN PLANT
ACTIVITY - TOTAL EMPLOYMENT

PAGE 1
EEO PERSONNEL ACTIVITY SUMMARY
ACTUAL DATA ON END OF F/Y
SUBSTITUTE FOR FORM 132-X-30

OCCUPATIONAL CATEGORIES	TOTAL	MALE	FEMALE & %	BLK	ASN	IND	HSP	BLK	ASN	IND	HSP	***** TOTAL
OFFICIALS & MANAGERS	46	44	4.3%	1								1 2.1%
PROFESSIONALS	47	37	21.2%	1								1 2.1%
TECHNICIANS	54	34	37.0%	1				1	1			3 5.5%
OFFICE & CLERICAL	19	1	94.7%									.0%
CRAFTSPERSONS	71	70	1.4%	1								1 1.4%
OPERATIVES	496	184	62.9%	11					39	2		52 10.4%
LABORERS	9	8	11.1%									.0%
SERVICE WORKERS	4	4	.0%									.0%

QUARTERLY EEO REPORT
Rockwell International

UNIONTOWN, PENNSYLVANIA

LOCATION OF FACILITY (CITY, STATE)

M&FC /GIB/

DIVISION/GROUP/OPERATION

CORPORATE OFFICE USE ONLY

FOR QUARTER ENDING 3/31/88 **(Date)**

OCCUPATIONAL CATEGORY	TYPE	TOTAL EMPLOYEES	FEMALE EMPLOYEES*	MINORITY EMPLOYEES**
OFFICIALS & MANAGERS	A	46	2	1
PROFESSIONALS	B	47	10	1
TECHNICIANS	C	54	20	3
SALES WORKERS	D	-	-	-
OFFICE & CLERICAL	E	19	18	-
CRAFTSPERSONS	F	71	1	1
OPERATIVES	G	496	312	52
LABORERS	H	9	1	-
SERVICE WORKERS	I	4	-	-
TOTALS		746	364	58

PREPARED BY (NAME, TITLE):

T. E. Hann, Assistant Manager, Human Resources

COMNET:

245-7886

CERTIFICATION OF NON-SEGREGATED FACILITIES

Each Bidder is required to file a fully executed Certificate of Non-Segregated Facilities once a year.

CERTIFICATION OF NON-SEGREGATED FACILITIES

The Bidder certifies that he does not maintain or provide for his employees any segregated facilities at any of his establishments, and that he does not permit his employees to perform their services at any location, under his control, where segregated facilities are maintained. The Bidder certifies further that he will not maintain or provide for his employees any segregated facilities at any of his establishments and that he will not permit his employees to perform their services at any location under his control where segregated facilities are maintained. The Bidder agrees that a breach of this certification will be a violation of the Equal Opportunity clause in any contract resulting from acceptance of this bid. As used in this certification, the term "segregated facilities" means any waiting room, work area, restrooms and washrooms, restaurant or dressing areas, parking lots, drinking fountains, recreation or entertainment areas, transportation and housing facilities provided for employees which are segregated by explicit directive or are in fact segregated on the basis of race, color, religion, or national origin, because of habit, local custom, or otherwise. The Bidder agrees that (except where the Bidder has obtained identical certification from proposed subcontractors for specific time periods) he will obtain identical certification from proposed subcontractors prior to the award of subcontracts exceeding \$10,000 which are not exempt from the provisions of the Equal Opportunity clause and that he will retain such certifications in his files.

NOTE: THE PENALTY FOR MAKING FALSE STATEMENTS IN OFFERS IS PRESCRIBED IN 18 U.S.C. 1001.

Date: July 12, 19 88

Rockwell International Corporation

Name of Bidder

By: Kim E. Foster

Kim E. Foster

Title: Electronic Services Manager

Electronic Services Manager

Official Address: (including zip code)

Rockwell International Corp, 1996 University

Lane, Lisle, Illinois 60532

BID, OFFER OR PROPOSAL FOR SALE OR LEASE OF MATERIALS

(Defined at I.C. 36-1-2-9.5)
(Please type or print)

Date: July 12, 1988

1. Governmental Unit: City of Fort Wayne

2. County: Allen

3. Bidder (Firm): Rockwell International Corporation
Address: 1996 University Lane
City/State: Lisle, Illinois 60532

4. Telephone Number: 312/852-0026

5. Agent of Bidder (if applicable): Not Applicable

Pursuant to notices given, the undersigned offers bid(s) to the City of Fort Wayne (Governmental Unit) in accordance with the following attachment(s) which specify the class or item number or description, quantity, unit, unit price and total amount.

The contract will be awarded by classes or items, in accordance with specifications. Any changes or alterations in the items specified will render such bid void as to that class or item. Bidder promises that he has not offered nor received a less price than the price stated in his bid for the materials included in said bid. Bidder further agrees that he will not withdraw his bid from the office in which it is filed. A certified check or bond shall be filed with each bid if required, and liability for breach shall be enforceable upon the contract, the bond or certified check or both as the case may be.


Signature of Bidder or Agent

Kim E. Foster/Electronic Services
Manager

BID OFFER OR PROPOSAL

Attach separate sheet listing each item bid based on specifications published by governing body. Following is an example of the bid format:

Class or Item	Quantity	Unit	Description	Unit Price	Amount

Illinois

NON-COLLUSION AFFIDAVIT

INVITATION TO BID
DEPARTMENT OF PURCHASING
CITY OF FORT WAYNE, ALLEN COUNTY, INDIANA
ONE MAIN STREET-ROOM 350
PHONE 219-427-1101

BID OPENING DATE 7-14-88 @ 11:00 AM BID REFERENCE # 849

BIDS SHOULD BE DELIVERED TO DEPARTMENT OF PURCHASING, ROOM 350, CITY-COUNTY BUILDING UP TO 11:00 AM, ON OR BEFORE OPENING DATE.

SEALED BIDS WILL BE OPENED PUBLICLY AT 11:01 AM IN THE BOARD OF WORKS AND SAFETY CONFERENCE ROOM ON THE THIRD FLOOR OF THE CITY-COUNTY BUILDING. "NO LATE BIDS WILL BE ACCEPTED AFTER 11:00 AM FOR ANY REASON WHATSOEVER."

THIS INVITATION FOR BID IS FOR METER READING HAND HELD DEVICES

AND REQUESTED BY CITY UTILITIES METER READING DEPT

PLEASE RETURN THIS FORM AND/OR ANY OF THE OTHER FORMS AS REQUESTED AND HI-LIGHTED ON THE SHEET OF CONTENTS WITH YOUR SEALED BID.

THIS BID REQUIRES A X 5% BID BOND OF ALL BIDDERS.
THIS BID REQUIRES A 100% PERFORMANCE BOND OF SUCESSFUL BIDDER(S).

PROMPT PAYMENT DISCOUNTS WILL BE ALLOWED AS FOLLOWS: N/A %
IF PAID WITHIN N/A DAYS.

THE CITY OF FORT WAYNE IS EXEMPT FROM FEDERAL EXCISE AND INDIANA STATE SALES TAX. THE CITY'S INDIANA SALES TAX EXEMPTION CERTIFICATE NUMBER IS 356-001-255 0013, PRICES SHOULD NOT INCLUDE THESE TAXES.

THE EXECUTION HEREOF BY THE BIDDER IS ACCEPTANCE OF ALL TERMS AND CONDITIONS HEREIN AND IN THAT REGARD THE BIDDER AGREES TO BE BOUND BY SAME AND BE BOUND TO THE AMOUNT OF HIS/HER BID FOR A PERIOD OF NINETY (90) DAYS.

FIRM NAME Datamatic, Inc.
STREET ADDRESS 2121 North Glenville Drive
CITY Richardson, Texas 75082
BY [Signature] PHONE (214) 234-5000
REPRESENTATIVE SIGNATURE

SCHEDULE

The contractor agrees to furnish at his/her/its own cost all labor, insurance, materials, equipment, and power for the complete performance of the projects.

All work will be performed in accordance with: the IFB, this contract and the applicable plans, specifications, and drawings for a TOTAL PRICE \$ *49,786.40. (if unit prices are applicable, the contractor agrees to perform for those unit prices as set forth in the Schedule of Unit Prices attached hereto.) The supplies shall be delivered as follows:

Two (2) weeks following signed agreement

☐ Liquidated Damages Provision This clause will be applicable to this contract if the box contains a checkmark or an "X", or if required in specifications.

LIQUIDATED DAMAGES IN TIME OF PERFORMANCE

Actual damages for delays in completion are impossible to determine. Accordingly and as part of the consideration to enter into this transaction, the contractor agrees to be liable for also to pay to the City of Fort Wayne the sum of \$ N/A a day as liquidated damages for each calendar day of delay past the stipulated date of completion as shown on the Request for Quotation, Contract or Purchase Order; Whichever may apply. This payment shall not limit the City's right to collect other damages.

Any claim for an extension of the date of completion shall be based on a written notice/request delivered to the owner within 5 days of the occurrence of the event giving rise to the claim.

Time of completion may only be altered by written approval from the owner.

It is hereby agreed by and between the City of Fort Wayne and contractor that time is of essence of this agreement and the contractor agrees that it will complete the project as herein that it is a business and governmental necessity that the project be completed by this date. The parties agree that in the event the project is not completed by this date that it will be difficult or impossible to make an accurate

* Price includes one (1) year maintenance of complete system and optional personal computer.

determination of the damages that would be incurred by the City of Fort Wayne, and therefore provide for liquidated damages in the sum of \$ N/A per day as a reasonable estimate as to the damages which would be incurred by the City of Fort Wayne. The parties further agree that causes beyond the control of the contractor may delay the completion date. Therefore, the parties agree that delays in the completion date beyond the control of the contractor shall not result in the liquidated damages.

Delays beyond the control of the contractor can include but are not necessarily limited to, the following: Acts of God, strikes, lockouts or industrial disturbances, acts of public enemies, restraining orders of any kind by the government of the United States of America or the Government of any state or any of their departments, agencies, or officials, or any civil or military authority, insurrections, riots, landslides, earthquakes, fires, incapacitating storms, floods, and explosions.

OPTIONAL RENEWAL

/ / By mutual agreement between the City of Fort Wayne and the supplier, the contract period may be extended for an additional period not to exceed one (1) year. However, the agreement to extend must be completed in writing not less than fifteen (15) days prior to expiration date. The contract may be extended only at the same price and under the same conditions governing the original contract.

INSPECTION AND ACCEPTANCE

Inspection and acceptance shall be conducted by the persons named below. Only these persons will have the authority to accept or reject the bids. In the event the individual or individuals listed below are no longer employed by the City or are no longer employed in the position stated, the person or persons assuming their positions will be responsible for the acceptance or rejection.

<u>NAME</u>	<u>TITLE</u>
<u>TERRI MAGLEY (219) 427-1160</u>	<u>DIRECTOR CITY UTILITY OPERATIONS</u>
<u>GLORIA J GOEGLEIN (219) 427-1101</u>	<u>PURCHASING DIRECTOR</u>

Any questions pertaining to the Bid Package itself, should be directed to:

DOTTIE HANNEMAN (219)427-1101 SUPERVISOR

CLARIFICATION LISTING

Section 1 Reference Statement: (COMPLY)

A customer list with system analysis is attached. The system configuration shows which current customers have IBM-4381 systems.

Section 2 Primary System Proposal: (COMPLY)

All requirements of the specifications are met or explained by the following clarification listings.

Section 5 Optional Hardware or Software: (COMPLY)

Optional personal computer system and pricing are enclosed.
Other cost considerations:

IBM-4381 Communication Software - Approximate
Cost \$1,500.00

NOTE: From all indications, the City already
has this software.

Section 6 Product Descriptions: (COMPLY)

See Table of Contents of response.

2.0 HARDWARE AND SOFTWARE SPECIFICATIONS

2.1 System Hardware

A. Communications Hardware: (COMPLETE COMPLIANCE)

B. Hand-Held Device Hardware:

1. COMPLY
2. COMPLY
3. COMPLY
4. COMPLY
5. COMPLY
6. COMPLY
7. COMPLY
8. COMPLY
9. COMPLY - All Datamatic hand-held systems have back lighted displays powered by the primary battery supply. An optional, luminescent template is used on the keyboard for back lighting, which does not draw off the primary battery supply.
10. COMPLY
11. COMPLY
12. COMPLY

2.2 System Software

A. Communications Software

1. See Section 5, Optional Hardware or Software.
2. Understood.

3.a. & 4.a. ALTERNATE RECOMMENDATION - Software for the IBM-4381 which will extract data bidirectionally is part of the communication package. Due to the sensitivity and uniqueness of the City's data, it is recommended that the City assume this responsibility. If required, Datamatic will assume responsibility for this task for the standard daily charge of \$1,000.00 per day plus expenses.

4.b. COMPLY

4.c. COMPLY

B. Hand-Held Device Software

1. EXCEED

2. COMPLY

3. COMPLY

4. COMPLY

5. Datamatic does not search by customer name because of the inconsistency of data from the billing system (i.e. punctuation, spelling, spacing, etc.).

Searching by "Name" is a good selling feature, but not usable in the field.

6. COMPLY

7. COMPLY

8. COMPLY

9. COMPLY

10. COMPLY

C. Management Reports

1. COMPLY
2. COMPLY
3. COMPLY

2.3 Operations

1. COMPLY
2. COMPLY

2.4 Training - COMPLY

Comply with all requirements. NOTE: Additional onsite training can be purchased for \$500.00 per day.

2.5 Maintenance - COMPLY

The City's single point contact is Mr. Paul Newsom, phone number (214) 234-5000. He will head up all responsibilities pertaining to service, training/implementation for the City of Fort Wayne. Datamatic's complete system maintenance will include replacement of defective or worn out parts and preventive maintenance with a turnaround time of seventy-two hours or less.

3.0 PROPOSAL EVALUATION

(UNDERSTOOD)

WARRANTY FORM

All new hardware should be the latest model of its kind, currently in production, and the system proposed should be set up and operational in a working environment. All hardware must carry a minimum one year warranty, including parts and labor. This warranty period shall begin the day following delivery and acceptance by the user.

List Warranty Information below:

ITEM	Warranty Period
RouteStar 2000 PC Software	Life of the System
ROADRUNNER 701ES and Communication/Charging Cradles	Life of the System
RouteStar 3000 PC Software	Life of the System
ROADRUNNER Spirit and Communication Cradles	Life of the System

Note: Datamatic's Complete Maintenance Program supersedes all warranty periods.

MAINTENANCE FORM

Since continuing system maintenance is an integral part of the proposed package, the vendor is requested to answer the following questions:

- A. Can your firm provide computer system maintenance by qualified personnel? Yes, please refer to Datamatic Personnel Resumes included in the Customer Support section of this proposal.
- B. During what days and hours of the week?

(1) Days: Monday through Sunday (Complete seven (7) days a week, twenty-four (24) hour support.)
(2) Hours: _____ through _____

- C. What would be your normal response time to a maintenance call: maximum two hours.

- D. The warranty shall include replacement of defective units while off-site repairs are being performed, or whenever on-site repairs will take more than two (2) working days to accomplish. Yes

- * E. For non-warranty maintenance during the first year and after purchase, what is your approximate hourly rate? No hourly rate.

- F. Do charges for non-warranty maintenance begin when your repairman leaves your shop? See (*) below.

- G. If the answer is yes, where is your shop?

- H. In the event your firm discontinued business, list two support centers capable of providing full service:

1. Support Center: Telxon Corporation

Address: 3330 West Market Street

Akron, Ohio 44313

Contact: Mr. Bob Bevan

Phone Number: 216/867-3700

2. Support Center: MSI Data Corporation

Address: 340 Fischer Avenue

Costa Mesa, California 92626

Contact: Mr. Scott Medford

714/549-6000

~~Phone Number:~~ _____

* Complete maintenance program covers all repairs and up-keep of the entire system.

ROUTESTAR 2000

COST QUOTE FORM

City of Fort Wayne
City-County Building
One Main Street
Fort Wayne, Indiana 46802

To Who It May Concern:

The undersigned hereby certify that we have read the above requirements and specifications, thoroughly understand the same, and propose the following to meet or exceed the specifications.

<u>ROUTESTAR 2000</u>		Annual Maintenance (Maintenance, if offered)
ITEM	BID	
System Hardware (3.1)	\$ <u>32,960.00</u>	\$ <u>3,955.20</u>
System Software (3.2)	\$ <u>3,185.00</u>	\$ <u>382.20</u>
Personal Computers	\$ <u>6,075.00</u> <- Optional ->	\$ <u>729.00</u>
Training (3.4)	\$ <u>2,500.00</u>	\$ <u>N/A</u>
Maintenance (3.5)	\$ <u>N/A</u>	\$ <u>N/A</u>
Shipping/Installation	\$ <u>Included</u>	\$ <u>N/A</u>
Other Cost (if any)	\$ <u>Included</u>	\$ <u>N/A</u>

Total price for complete hand-held meter reading device system installed and ready to use:

* BID \$ 49,786.40

* Price includes one (1) year maintenance of complete system and optional personal computer.

ITEMIZED COST QUOTE

FOR THE

CITY OF FORT WAYNE

ROUTESTAR 2000 WITH ROADRUNNER 701ES

<u>Quantity</u>	<u>Description</u>	<u>Unit Price</u>	<u>Total Price</u>
-----------------	--------------------	-------------------	--------------------

HARDWARE:

14	ROADRUNNER 701ES Hand-Held Terminals including NiCad batteries and carrying straps (1,200 readings).	\$2,200.00	\$30,800.00
3	Four-Slot Communications Cradle for unattended ROADRUNNER to PC communications and NiCad battery recharging.	720.00	2,160.00
			<hr/> \$32,960.00

SOFTWARE:

RouteStar 2000 Software Package for ROADRUNNER and PC and license fees (includes: communications, reporting and route management).	3,185.00	3,185.00
		<hr/>
ROUTESTAR HARDWARE AND SOFTWARE PRICE		\$36,145.00

PERSONAL COMPUTER: (OPTIONAL)

IBM PS/2 Model 30-021 (20 mg fixed disk)		
IBM Color Monitor Model 8512		
IBM ProPrinter II (40/200 cps)		
IBM Printer Attachment Cable		
IBM PC DOS Operating System		5,475.00
IBM Advanced PC 3278/9 Emulation		
Adapter for bidirectional file transfer		600.00

TRAINING:

System Implementation/Training: Includes complete support and assistance during implementa- tion, a two day pre-implementation session in Dallas for up to four people (traveling and living expenses not included), a three day onsite training session for all personnel, all Datamatic expenses, and two copies of the complete system documentation. (Ten additional copies of the documentation can be made by the City of Fort Wayne.)	2,500.00
=====	
ROUTESTAR SYSTEM TOTAL PURCHASE PRICE (including Optional PC)	\$44,720.00

MAINTENANCE:

Complete system maintenance including both
hardware and software is provided for one
percent (1%) of the RouteStar Hardware and
Software Purchase Price per month.

Complete System Maintenance:

With Optional PC	\$422.20/mo. \$5,066.40/yr.
Without Optional PC	\$361.45/mo. \$4,337.40/yr.

ROUTESTAR 3000 - ALTERNATE BID

COST QUOTE FORM

City of Fort Wayne
City-County Building
One Main Street
Fort Wayne, Indiana 46802

To Who It May Concern:

The undersigned hereby certify that we have read the above requirements and specifications, thoroughly understand the same, and propose the following to meet or exceed the specifications.

ROUTESTAR 3000 - ALTERNATE BID

ITEM	BID	Annual Maintenance (Maintenance, if offered)
System Hardware (3.1)	\$ <u>39,310.00</u>	\$ <u>4,717.20</u>
System Software (3.2)	\$ <u>3,185.00</u>	\$ <u>382.20</u>
Personal Computers	\$ <u>6,075.00</u> <- Optional ->	\$ <u>729.00</u>
Training (3.4)	\$ <u>2,500.00</u>	\$ <u>N/A</u>
Maintenance (3.5)	\$ <u>N/A</u>	\$ <u>N/A</u>
Shipping/Installation	\$ <u>Included</u>	\$ <u>N/A</u>
Other Cost (if any)	\$ <u>Included</u>	\$ <u>N/A</u>

Total price for complete hand-held meter reading device system installed and ready to use:

* BID \$ 56,898.40

* Price includes one (1) year maintenance of complete system and optional personal computer.

ITEMIZED COST QUOTE

FOR THE

CITY OF FORT WAYNE

ALTERNATE BID: ROUTESTAR 3000 WITH ROADRUNNER SPIRIT

<u>Quantity</u>	<u>Description</u>	<u>Unit Price</u>	<u>Total Price</u>
-----------------	--------------------	-------------------	--------------------

HARDWARE:

14	ROADRUNNER Spirit Hand-Held Terminals including NiCad batteries and carrying straps (1,200 readings).	\$2,600.00	\$36,400.00
3	Four-Slot Communications Cradle for unattended ROADRUNNER to PC communications and NiCad battery recharging.	970.00	2,910.00
			<hr/> \$39,310.00

SOFTWARE:

RouteStar 3000 Software Package for ROADRUNNER and PC and license fees (includes: communications, reporting and route management).	3,185.00	3,185.00
		<hr/>
ROUTESTAR HARDWARE AND SOFTWARE PRICE		\$42,495.00

PERSONAL COMPUTER: (OPTIONAL)

IBM PS/2 Model 30-021 (20 mg fixed disk)		
IBM Color Monitor Model 8512		
IBM ProPrinter II (40/200 cps)		
IBM Printer Attachment Cable		
IBM PC DOS Operating System		5,475.00
IBM Advanced PC 3278/9 Emulation		
Adapter for bidirectional file transfer		600.00

TRAINING:

System Implementation/Training:	2,500.00
Includes complete support and assistance during implementation, a two day pre-implementation session in Dallas for up to four people (traveling and living expenses not included), a three day onsite training session for all personnel, all Datamatic expenses, and two copies of the complete system documentation. (Ten additional copies of the documentation can be made by the City of Fort Wayne.)	
=====	
ROUTESTAR SYSTEM TOTAL PURCHASE PRICE (including Optional PC)	\$51,070.00

MAINTENANCE:

Complete system maintenance including both hardware and software is provided for one percent (1%) of the RouteStar Hardware and Software Purchase Price per month.

Complete System Maintenance:

With Optional PC	\$485.70/mo.
	\$5,828.40/yr.
Without Optional PC	\$424.95/mo.
	\$5,099.40/yr.

The price quotes are valid for 90 days and represent the full costs for the delivery, installation and maintenance of the system as proposed.

Firm Name: Datamatic, Inc.

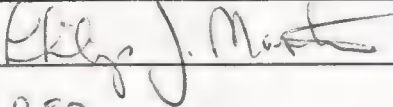
Phone Number: (214) 234-5000

Address: 2121 North Glenville Drive

City: Richardson, Texas 75082

Zip Code: 75082

By: _____

Signature: 

Title: CFO

MBE/WBE COMMITMENT FORM

THE FOLLOWING IS THE UNDERSIGNED'S COMMITMENT TO THE MBE/WBE GOALS OF THE CITY FOR WORK DONE PURSUANT TO THIS CONTRACT:

- A. N/A The undersigned firm certifies that it is an MBE/WBE Contractor (cross out inapplicable provision).
- For MBE specify percentage of minority ownership 0 %.
- For WBE specify percentage of women ownership 0 %.
- B. N/A The undersigned certifies that they are a joint venture in which the following (MBE/WBE) firm _____ (cross out inapplicable provision) is a joint venture partner.
- The MBE/WBE firm (cross out inapplicable provision), shall have _____ % participation (employees) _____ % participation (costs) in this project.
- Specify the percentage of minority/women ownership in the MBE/WBE firm _____ %. (Cross out inapplicable provision.)
- C. N/A The undersigned commits _____ % of the total bid price as a subcontract to minority business enterprise participation. The MBE firms, which are proposed as subcontractors, are the following:
- D. N/A The undersigned commits 0 % of the total bid price as a subcontract to women business enterprise participation. The WBE firms, which are proposed as subcontractors are the following:

NAME OF FIRM	ADDRESS	TYPE OF WORK
1. _____	_____	_____
2. _____	_____	_____
3. _____	_____	_____

NAME OF FIRM	ADDRESS	TYPE OF WORK
1. _____	_____	_____
2. _____	_____	_____
3. _____	_____	_____

E. Complete (1.) and (2.) below if participation goals of 7½ MBE and 2½ WBE have not been met.

1. My Company cannot meet the participation goals for the following reasons: Our subcontractors are publicly-held

companies and our company is owned by one individual stockholder

who holds a majority interest and a publicly-held company who

is a minority shareholder.

2. We have taken the following steps in an attempt to comply with these participation goals: None

(Attach additional sheets as necessary.)

Contractor: _____

Contractor: _____

By: _____

By: _____

Its: _____

Its: _____

CERTIFICATION OF BIDDER/VENDOR

The undersigned, on behalf of Datamatic, Inc.
_____, does hereby make the following representations
to the City of Fort Wayne, Indiana.

WHEREAS, it is acknowledged that the Common Council
of the City of Fort Wayne, Indiana, has passed an ordinance con-
demning the apartheid policies of the country of South Africa;

WHEREAS, Council's ordinance requires that all persons,
firms or corporations submitting bids to the City, for goods and
services, certify, as part of the bid, that such entity does not
support the policies of apartheid in South Africa.

The undersigned states, on behalf of Datamatic, Inc.
_____, that Datamatic, Inc.
does not support or endorse the policy of apartheid in South Africa.

IN WITNESS WHEREOF, this Certification has been signed
this 13th day of JULY, 1988.

Datamatic, Inc.
(Name of Bidder/Vendor)

Rhelia J. Mark
(Name and Title of Person Signing)

CFO

CITY OF FORT WAYNE AFFIRMATIVE ACTION PROGRAM

Name of Company Datamatic, Inc.
 Address 2121 North Glenville Drive City Richardson, Texas
 Zip 75082 Phone 214/234-5000

Identify by title and name the highest official within the facility who has the overall responsibility for the implementation of the Equal Employment Opportunity and Affirmative Action Program.

Philip J. Masters Chief Financial Officer
 PLEASE PRINT Title
 Date 7/13/88 Signature *Philip J. Masters*

1. Does your firm have a written Affirmative Action Program? Yes ☒ No ☐
 A. If so, and it contains answers to the questions asked in this program, attach a copy and sign the Written Statement of Company Policy.
 B. If not, do you accept the following program in meeting the requirements of the City of Fort Wayne? Yes ☐ No ☐

PLEASE KEEP IN MIND THAT FAILURE TO COMPLETE ALL SECTIONS OF THIS DOCUMENT WILL RESULT IN YOUR PROGRAM BEING REJECTED.

2. Will your firm make every effort to increase employment of minorities at all levels of its workforce with particular emphasis to categories where few, if any, minority people are employed? X Yes ☐ No ☐
 3. Current number of employees 46
 Number of employees as of October 1987 42 January 1988 42 April 1988 42 and July 1988 46

4. Workforce Analysis:

JOB CLASSIFICATION	WAGE RATE OR SALARY RANGE	TOTAL
Officials/Administrator (Available		4
Professionals	upon request)	9
Technicians		15
Operatives		2
Laborer		1
Office & Clerical		7
Sales Workers		8

EMPLOYEES BY RACE/ETHNICITY/SEX								
W		BLK		H		OTHER		(DESIGNATE)
M	F	M	F	M	F	M	F	
3						1		AI
5	3				1			
11	2			1			1	Oriental
1		1						
1								
	7							
7	1							

Handicapped: Yes ☒ No ☐

List Number

B - Black (not of Hispanic Origin) H - Hispanic (all persons of Mexican, Puerto Rican, Cuban, South American or other Spanish culture of origin) AI, AN - American Indian or Alaskan

5. If total minority employment is less than 20% give reasons why. (Do not include Females when you figure minority employment percentages.) Due to the small total number of employees and normal employee turn-over, maintenance of 20% minority employment is difficult.
6. List minority recruitment sources: Datamatic basically employs the help of several equal opportunity employment sources, Data Management and Staff Recruits being two, and Datamatic most certainly welcomes all minority applicants and gives careful consideration thereof.
7. Does your company anticipate an increase in employment this year? X Yes No
Approximately how many? 7
8. What specific goals can you achieve for the employment of minorities during 1987-88?

A. Officials and Managers	<u>25</u>	%
B. Professionals	<u>10</u>	%
C. Technicians	<u>5</u>	%
D. Sales Workers	<u>10</u>	%
E. Office and Clerical	<u>0</u>	%
F. Skilled Craftsmen	<u>0</u>	%
G. Other	<u>0</u>	%

9. WRITTEN STATEMENT OF COMPANY POLICY

It is the policy of Datamatic, Inc. that Equal Employment Opportunity be afforded to all qualified persons without regard to race, sex, religion, color or national origin. In support of this policy Datamatic, Inc. will not discriminate against any employee or applicant for employment because of race, religion, sex or national origin. The will take affirmative action to insure that applicants are employed and that employees are treated during employment without regard to their race, religion, color, sex or national origin. Such action will include but not be limited to: recruitment, advertising or solicitation for employment hiring, placement, upgrading, transfer or demotion, selection for training including apprenticeship rates of pay or other forms of compensation, layoffs or termination.

Datamatic, Inc. 7/13/88
Name of Company or Firm Date
Philip J. Masters
Signature of Highest Company Official
Philip J. Masters - Chief Financial Officer
Name and Title of Signer (Please type or Print)

AFFIRMATIVE ACTION/CONTRACT COMPLIANCE

Name of Contractor or Supplier

Address And Telephone Number 214/234-5000

Phil Masters, 7/13/88
(Person Filling Out This Form And Date)

[illegible]

CERTIFICATION OF NON-SEGREGATED FACILITIES

Each Bidder is required to file a fully executed Certificate of Non-Segregated Facilities once a year.

CERTIFICATION OF NON-SEGREGATED FACILITIES

The Bidder certifies that he does not maintain or provide for his employees any segregated facilities at any of his establishments, and that he does not permit his employees to perform their services at any location, under his control, where segregated facilities are maintained. The Bidder certifies further that he will not maintain or provide for his employees any segregated facilities at any of his establishments and that he will not permit his employees to perform their services at any location under his control where segregated facilities are maintained. The Bidder agrees that a breach of this certification will be a violation of the Equal Opportunity clause in any contract resulting from acceptance of this bid. As used in this certification, the term "segregated facilities" means any waiting room, work area, restrooms and washrooms, restaurant or dressing areas, parking lots, drinking fountains, recreation or entertainment areas, transportation and housing facilities provided for employees which are segregated by explicit directive or are in fact segregated on the basis of race, color, religion, or national origin, because of habit, local custom, or otherwise. The Bidder agrees that (except where the Bidder has obtained identical certification from proposed subcontractors for specific time periods) he will obtain identical certification from proposed subcontractors prior to the award of subcontracts exceeding \$10,000 which are not exempt from the provisions of the Equal Opportunity clause and that he will retain such certifications in his files.

NOTE: THE PENALTY FOR MAKING FALSE STATEMENTS IN OFFERS IS PRESCRIBED IN 18 U.S.C. 1001.

Date: 7/13/, 19 88

Datamatic, Inc.

Name of Bidder

By: Ally J. Mule

Title: CFO

Official Address: (including zip code)

2121 North Glenville Drive

Richardson, Texas 75082

BID, OFFER OR PROPOSAL FOR SALE OR LEASE OF MATERIALS

(Defined at I.C. 36-1-2-9.5)
(Please type or print)

Date: 7/13/88

1. Governmental Unit: City of Fort Wayne, Indiana

2. County: _____

3. Bidder (Firm): Datamatic, Inc.

Address: 2121 North Glenville Drive

City/State: Richardson, Texas 75082

4. Telephone Number: 214/234-5000

5. Agent of Bidder (if applicable): N/A

Pursuant to notices given, the undersigned offers bid(s) to City of Fort Wayne (Governmental Unit) in accordance with the following attachment(s) which specify the class or item number or description, quantity, unit, unit price and total amount.

The contract will be awarded by classes or items, in accordance with specifications. Any changes or alterations in the items specified will render such bid void as to that class or item. Bidder promises that he has not offered nor received a less price than the price stated in his bid for the materials included in said bid. Bidder further agrees that he will not withdraw his bid from the office in which it is filed. A certified check or bond shall be filed with each bid if required, and liability for breach shall be enforceable upon the contract, the bond or certified check or both as the case may be.

[Signature]
Signature of Bidder or Agent

BID OFFER OR PROPOSAL

Attach separate sheet listing each item bid based on specifications published by governing body. Following is an example of the bid format:

Class or Item	Quantity	Unit	Description	Unit Price	Amount

NON-COLLUSION AFFIDAVIT

TEXAS
STATE OF INDIANA)
) SS:
Dallas COUNTY)

The undersigned bidder or agent, being duly sworn on oath, says that he has not, nor has any other member, representative, or agent of the firm, company, corporation or partnership represented by him, entered into any combination, collusion or agreement with any person relative to the price to be bid by anyone at such letting nor to prevent any person from bidding nor to induce anyone to refrain from bidding, and that this bid is made without reference to any other bid and without any agreement, understanding or combination with any other person in reference to such bidding.

He further says that no person or persons, firms, or corporation has, have or will receive directly or indirectly, any rebate, fee, gift, commission or thing of value on account of such sale.

Datamatic, Inc.
Bidder (Firm)
[Signature]
Signature of Bidder or Agent

Subscribed and sworn to before me this 13th day of JULY, 1988.

My Commission Expires: 11-28-88

County of Residence: DALLAS

[Signature]
Notary Public
JARVIS A. WILSON
Notary Public Printed Name

ACCEPTANCE

There now being sufficient unobligated appropriated funds available, the contracting authority of _____ (Governmental Unit) hereby accepts the terms of the attached bid for classes or items numbered _____ and promises to pay the undersigned bidder upon delivery the price quoted for the materials stipulated in said bid.

Contracting Authority Members:

Date: _____

INVITATION TO BID
DEPARTMENT OF PURCHASING
CITY OF FORT WAYNE, ALLEN COUNTY, INDIANA
ONE MAIN STREET-ROOM 350
PHONE 219-427-1101

BID OPENING DATE 7-14-88 @ 11:00 AM BID REFERENCE # 849

BIDS SHOULD BE DELIVERED TO DEPARTMENT OF PURCHASING, ROOM 350,
CITY-COUNTY BUILDING UP TO 11:00 AM, ON OR BEFORE
OPENING DATE.

SEALED BIDS WILL BE OPENED PUBLICLY AT 11:01 AM IN THE
BOARD OF WORKS AND SAFETY CONFERENCE ROOM ON THE THIRD FLOOR OF
THE CITY-COUNTY BUILDING. "NO LATE BIDS WILL BE ACCEPTED AFTER
11:00 AM FOR ANY REASON WHATSOEVER."

THIS INVITATION FOR BID IS FOR METER READING HAND HELD DEVICES

AND REQUESTED BY CITY UTILITIES METER READING DEPT

PLEASE RETURN THIS FORM AND/OR ANY OF THE OTHER FORMS AS REQUEST-
ED AND HI-LIGHTED ON THE SHEET OF CONTENTS WITH YOUR SEALED BID.

THIS BID REQUIRES A X 5% BID BOND OF ALL BIDDERS.
THIS BID REQUIRES A 100% PERFORMANCE BOND OF SUCESSFUL
BIDDER(S).

PROMPT PAYMENT DISCOUNTS WILL BE ALLOWED AS FOLLOWS: N/A %
IF PAID WITHIN DAYS.

THE CITY OF FORT WAYNE IS EXEMPT FROM FEDERAL EXCISE AND INDIANA
STATE SALES TAX. THE CITY'S INDIANA SALES TAX EXEMPTION CERTIFI-
CATE NUMBER IS 356-001-255 0013, PRICES SHOULD NOT INCLUDE THESE
TAXES.

THE EXECUTION HEREOF BY THE BIDDER IS ACCEPTANCE OF ALL TERMS
AND CONDITIONS HEREIN AND IN THAT REGARD THE BIDDER AGREES TO BE
BOUND BY SAME AND BE BOUND TO THE AMOUNT OF HIS/HER BID FOR A
PERIOD OF NINETY (90) DAYS.

FIRM NAME Radix Corporation
STREET ADDRESS 4855 Wiley Post Way
CITY Salt Lake City, UT 84116
BY Steve F. James PHONE (801) 537-1717
REPRESENTATIVE SIGNATURE

BID, OFFER OR PROPOSAL FOR SALE OR LEASE OF MATERIALS

(Defined at I.C. 36-1-2-9.5)

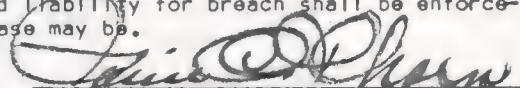
(Please type or print)

Date: July 13, 1988

1. Governmental Unit: City of Fort Wayne
2. County: _____
3. Bidder (Firm): Radix Corporation
Address: 4855 Wiley Post Way
City/State: Salt Lake City, UT 84116
4. Telephone Number: (801) 537-1717
5. Agent of Bidder (if applicable): Not Applicable

Pursuant to notices given, the undersigned offers bid(s) to the City of Ft. Wayne (Governmental Unit) in accordance with the following attachment(s) which specify the class or item number or description, quantity, unit, unit price and total amount.

The contract will be awarded by classes or items, in accordance with specifications. Any changes or alterations in the items specified will render such bid void as to that class or item. Bidder promises that he has not offered nor received a less price than the price stated in his bid for the materials included in said bid. Bidder further agrees that he will not withdraw his bid from the office in which it is filed. A certified check or bond shall be filed with each bid if required, and liability for breach shall be enforceable upon the contract, the bond or certified check or both as the case may be.


Signature of Bidder or Agent
Lorrie R. Thorn
V.P./Admin. Ops.

BID OFFER OR PROPOSAL

Attach separate sheet listing each item bid based on specifications published by governing body. Following is an example of the bid format:

Class or Item	Quantity	Unit	Description	Unit Price	Amount

NON-COLLUSION AFFIDAVIT

UTAH

OLD REPUBLIC INSURANCE COMPANY

BID BOND

#980318

The American Institute of Architects,
AIA Document No. A310 (February, 1970 Edition)

ALL MEN BY THESE PRESENTS, that we RADIX CORPORATION

pal, hereinafter called the Principal, and Old Republic Insurance Company

ty, hereinafter called the Surety, are held and firmly bound unto FT. WAYNE, IND.

gee, hereinafter called the Oblige, in the sum of FIVE PERCENT OF THE ACCOMPANYING BID-----

Dollars (\$ 5%),

payment of which sum well and truly to be made, the said Principal and the said Surety, bind ourselves, our heirs, executors, administrators, successors and assigns, jointly and severally, firmly by these presents.

MEAS, the Principal has submitted a bid for #849 - METER READING HAND-HELD DEVICES, FT. WAYNE, IND.

THEREFORE, if the Oblige shall accept the bid of the Principal and the Principal shall enter into a Contract with the Oblige in accordance with the terms of such bid, and give such bond or bonds as may be specified in the bidding or Contract Documents with and sufficient surety for the faithful performance of such Contract and for the prompt payment of labor and material furnished in prosecution thereof, or in the event of the failure of the Principal to enter such Contract and give such bond or bonds, if the Principal pay to the Oblige the difference not to exceed the penalty hereof between the amount specified in said bid and such larger amount which the Oblige may in good faith contract with another party to perform the Work covered by said bid, then this obligation shall be null and void, otherwise to remain in full force and effect.

ed and sealed this

14th

day of

JULY

19 88

RADIX CORPORATION

By: [Signature] (Principal) (Seal)
V.P./Admin. Ops. (Title) Asst. Secy.

OLD REPUBLIC INSURANCE COMPANY

By: [Signature] (Surety) (Seal)
Attorney-in-Fact

GARY W. MANVILLE

CERTIFICATION OF BIDDER/VENDOR

The undersigned, on behalf of Radix Corporation
_____, does hereby make the following representations
to the City of Fort Wayne, Indiana.

WHEREAS, it is acknowledged that the Common Council
of the City of Fort Wayne, Indiana, has passed an ordinance con-
demning the apartheid policies of the country of South Africa;

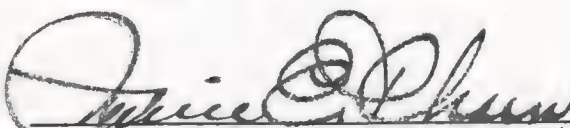
WHEREAS, Council's ordinance requires that all persons,
firms or corporations submitting bids to the City, for goods and
services, certify, as part of the bid, that such entity does not
support the policies of apartheid in South Africa.

The undersigned states, on behalf of Radix Corporation
_____, that Radix Corporation
does not support or endorse the policy of apartheid in South Africa.

IN WITNESS WHEREOF, this Certification has been signed
this 13th day of July, 1988.

Radix Corporation

(Name of Bidder/Vendor)



(Name and Title of Person Signing)

Lorrie R. Thorn
V.P./Admin. Ops.

SCHEDULE

The contractor agrees to furnish at his/her/its own cost all labor, insurance, materials, equipment, and power for the complete performance of the projects.

All work will be performed in accordance with: the IFB, this contract and the applicable plans, specifications, and drawings for a TOTAL PRICE \$ 51,522.00. (if unit prices are applicable, the contractor agrees to perform for those unit prices as set forth in the Schedule of Unit Prices attached hereto.) The supplies shall be delivered as follows:

☐ Liquidated Damages Provision This clause will be applicable to this contract if the box contains a checkmark or an "X", or if required in specifications.

LIQUIDATED DAMAGES IN TIME OF PERFORMANCE

Actual damages for delays in completion are impossible to determine. Accordingly and as part of the consideration to enter into this transaction, the contractor agrees to be liable for also to pay to the City of Fort Wayne the sum of \$ _____ a day as liquidated damages for each calendar day of delay past the stipulated date of completion as shown on the Request for Quotation, Contract or Purchase Order; Whichever may apply. This payment shall not limit the City's right to collect other damages.

Any claim for an extension of the date of completion shall be based on a written notice/request delivered to the owner within 5 days of the occurrence of the event giving rise to the claim.

Time of completion may only be altered by written approval from the owner.

It is hereby agreed by and between the City of Fort Wayne and contractor that time is of essence of this agreement and the contractor agrees that it will complete the project as herein that it is a business and governmental necessity that the project be completed by this date. The parties agree that in the event the project is not completed by this date that it will be difficult or impossible to make an accurate

WARRANTY FORM

All new hardware should be the latest model of its kind, currently in production, and the system proposed should be set up and operational in a working environment. All hardware must carry a minimum one year warranty, including parts and labor. This warranty period shall begin the day following delivery and acceptance by the user.

List Warranty Information below:

ITEM	Warranty Period
14 PASSPORT Hand Held Units	One (1) Year
12 CRADLES with Power Supply	One (1) Year
Route Management System Software	One (1) Year
*IBM PS/2 Model 30 with 20MB Hard Disk	One (1) Year
*12" Sys. 2 Color Monitor	One (1) Year
*IBM Pro-printer II FX86E	One (1) Year

*Warranted through local Businessland.

MAINTENANCE FORM

Since continuing system maintenance is an integral part of the proposed package, the vendor is requested to answer the following questions:

- A. Can your firm provide computer system maintenance by qualified personnel? Yes
- B. During what days and hours of the week?
(1) Days: Monday through Friday
(2) Hours: 7:00 a.m. through 6:00 p.m. MST
- C. What would be your normal response time to a maintenance call: 48 hours. Immediate response to software phone calls.
- D. The warranty shall include replacement of defective units while off-site repairs are being performed, or whenever on-site repairs will take more than two (2) working days to accomplish. We provide replacement in extreme emergencies, however, normal depot turnaround time is 48 hours.
- E. For non-warranty maintenance during the first year and after purchase, what is your approximate hourly rate?
\$85.00/hour with a 2 hour minimum
- F. Do charges for non-warranty maintenance begin when your repairman leaves your shop? Not applicable
- G. If the answer is yes, where is your shop?
- H. In the event your firm discontinued business, list two support centers capable of providing full service:

* 1. Support Center: _____

Address: _____

Contact: _____

Phone Number: _____

* 2. Support Center: _____

Address: _____

Contact: _____

Firm Name: _____

*A separate entity, Customer Service Entrustments, has been chartered with the responsibility of providing software support and hardware maintenance in the event that Radix Corporation is unable to discharge those duties.

COST QUOTE FORM

City of Fort Wayne
City-County Building
One Main Street
Fort Wayne, Indiana 46802

To Who It May Concern:

The undersigned hereby certify that we have read the above requirements and specifications, thoroughly understand the same, and propose the following to meet or exceed the specifications.

ITEM	BID	Annual Maintenance (Maintenance, if offered) (2)
System Hardware (3.1)	\$ 35,592.00	\$ 4,776.00
System Software (3.2)	\$ 4,000.00	\$ 1,200.00
Personal Computers	\$ 4,083.00 (incl. printer)	\$ N/A
Training (3.4)	\$ 4,500.00	\$ N/A
Maintenance (3.5)	\$ 3,167.00 ⁽¹⁾	\$ N/A
Shipping/Installation	\$ 130.00	\$ N/A
Other Cost (if any)	\$ 50.00 (Bid Bond)	\$ N/A

Total price for complete hand-held meter reading device system installed and ready to use:

BID \$ 51,522.00

- (1) First year Annual Maintenance Fee.
- (2) Second year projected fee excluding any possible cost increases. Please see Radix Master Agreement, found in the System Costs Section, for details.

The price quotes are valid for 60 days and represent the full costs for the delivery, installation and maintenance of the system as proposed.

Firm Name: Radix Corporation
Phone Number: (801) 537-1717
Address: 4855 Wiley Post Way
City: Salt Lake City, UT
By: Steven I. Raemer

Zip Code: 84116

Signature: Steven I. Raemer

Title: Vice President/Marketing

EXCEPTIONS AND CLARIFICATIONS

This bid to the City of Fort Wayne meets or exceeds all specifications except for the following:

FW Section 2 Primary System Proposal:

The delivery and installation date shall be specified in the proposal and will be considered in awarding the proposal. The completion of installation shall be no later than 60 days following the date of the order.

Radix Radix can meet the requirement of installing the system in the timefrme of 60 days. We will install the system within 60 days from acceptance of receipt of order.

2.0 HARDWARE AND SOFTWARE SPECIFICATIONS

FW 2.1 System Hardware

B. Hand-Held Device Hardware

3. Strong enough to handle extreme weather changes of between 30 degrees below 0 to 120degrees F.

Radix The PASSPORT operates over a temperature range of -20 to +122 degrees Fahrenheit (-16 to +50 degrees Celsius) and ensures use of the PASSPORT in sub-zero temperatures.

At temperatures below -20F, the electronics of the PASSPORT still perform normally. The LCD display, however, reacts more slowly. This is inherent in all LCD displays.

FW 2.2 System Software

A. Communications Software

1. The successful bidder will supply all necessary software for moving the files between the mainframe and the Hand-Held Meter Reading devices.
3. Pulling Records off the Mainframe System.
 - a. The successful bidder will supply all necessary software to extract for the Hand-Held device.
4. Putting the New Records Back.
 - a. The successful bidder will supply all necessary software to extract the record from the Hand-Held device and format it for the Mainframe.

Radix The Radix Route Management System will accept and return the host system data files in the format presently being utilized. Compatibility depends only upon the ability to transfer an ASCII text file, containing the route data, from the billing computer to the personal computer. We have yet to find a billing computer where a personal computer could not be interfaced and the file transfer capability provided. The Route Management System does not require the file, which is transferred from the billing computer, to be in a particular format. Should the format or file be changed due to a change in billing computer or billing software, we can accommodate these changes very easily by simply changing the configuration of our software. The customer has the responsibility to interface the personal computer to the billing computer. The ability to transfer files between the two computers must be present.

FW B. Hand-Held Device Software

10. Ability to completely drain and recharge the hand-held unit to prevent Ni-Cad "battery memory" from developing.

Radix Previous experience has shown that drastic battery drain causes rapid reduction in battery shelf life and is not recommended.

FW 2.2 Operations

1. The successful bidder will supply all documentation for the operation of file transfers between the Mainframe and the Hand-Held Meter Reading Devices.
2. The complete file transfer, in either direction, will average no more than 5 minutes per Hand-Held Meter Reading device.

Radix It will be the responsibility of the utility to choose the file transfer and emulation packages necessary to interface the IBM or IBM-compatible personal computer with the mainframe computer. These packages are readily available from a number of vendors. The vendor will be available to assist or advise the utility of these packages and their integration. This proposal assumes that file transfer between the personal computer and the customer's mainframe will be accomplished by the customer. Information and costs to accomplish this application are not included with this proposal.

DIGEST SHEET

TITLE OF ORDINANCE: Special

J-88-08-20

DEPARTMENT REQUESTING ORDINANCE: Purchasing

SYNOPSIS OF ORDINANCE: An ordinance approving the award of Reference No. 849 with respect to the purchase and installation of hand held meter reading device, personal computer, printer and related software for the Meter Reading Department. The costs reflect the lowest and most responsible of six (6) bidders.

EFFECT OF PASSAGE: Award of this passage will allow the Department to read more meters for better accountability due to time stamping.

EFFECT OF NON-PASSAGE: Forego cost savings after equipment purchase of \$2800.00/month. (16 month payback)

MONEY INVOLVED:	Datamatic	\$42548.66
	Omni Micro	\$ 3140.35

SOURCE OF FUNDING: Customer Relations/Meter Reading
Master Lease Funds

BILL NO. S-88-08-²⁰~~9~~

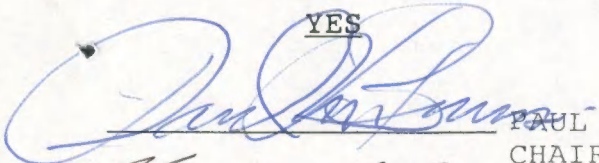
REPORT OF THE COMMITTEE ON CITY UTILITIES

WE, YOUR COMMITTEE ON CITY UTILITIES TO WHOM WAS
REFERRED AN (ORDINANCE) ~~(RESOLUTION)~~ approving the
awarding of Reference #849 by the City of Fort Wayne
Indiana, by and through its Department of Purchasing
and Datamatic and Omni Micro for the Meter Reading
Department

HAVE HAD SAID (ORDINANCE) ~~(RESOLUTION)~~ UNDER CONSIDERATION
AND BEG LEAVE TO REPORT BACK TO THE COMMON COUNCIL THAT SAID
(ORDINANCE) ~~(RESOLUTION)~~

YES

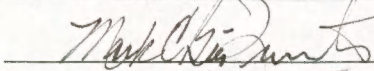
NO



PAUL M. BURNS
CHAIRMAN

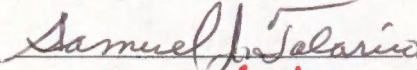


CHARLES B. REDD

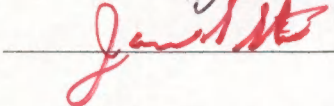


VICE CHAIRMAN

MARK E. GIAQUINTA

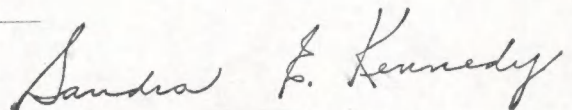


SAMUEL J. TALARICO



JAMES S. STIER

CONCURRED IN 8-22-88


Sandra E. Kennedy
City Clerk